# NIL Empower 3.0

Empowering the next generation of female student-athletes



1

Full List Here

30

Female Athletes

25 Schools

13

Conferences

9

Sports

1.3M

Combined Followers



# **PROGRAM OVERVIEW**

Sept-Dec 2023

# **NIL EDUCATION**

5 educational sessions led by the Meta Sports Partnerships team and industry professionals

# 1:1 SUPPORT

Access to 1:1 support from NIL & Career Coaches





### **INCENTIVES**

Prioritization for Meta incentives, amplification opportunities & opportunity to receive NIL Deals.

# **CAREER DEVELOPMENT**

Career Development education, mentorship & prioritization for internship opportunities

# PROGRAM TIMELINE

### SEPT:

#### PROGRAM LAUNCH:

Welcome to NIL Empower 3.0

### SEPT:

#### **BUILD YOUR BRAND:**

The Art of Personal Branding & Storytelling

### OCTOBER:

#### **BUILD YOUR AUDIENCE:**

Reels, Threads & Content Creation

### NOVEMBER:

#### **BUILD YOUR BUSINESS:**

Branded Content & Monetization

### DECEMBER:

#### **BUILD FOR THE FUTURE:**

Preparing for Life Beyond the Game

# NIL EMPOWER 2.0 RECAP

#### Meta

### Comms/PR

#### FRONT OFFICE SPORTS

### Meta Doubles Down on Women's Sports with Latest NIL Program

- Meta has launched the second iteration. of its NIL program.
- 30 women's sports athletes will get career coaching, social media education, and connections with brands.

#### BY AMANDA CHRISTOVICH

SEPTEMBER 07, 2022 | 10:47 AM









#### NAME IMAGE & LIKENESS

# Meta Announces NIL **Empower 2.0 Class of Female Athletes**

30 female college athletes were chosen for the Meta NIL Empower 2.0 program from nine sports across 13 conferences.



Kristi Dosh September 7, 2022



Meta is announcing its Empower 2.0 program today, which includes 30 female athletes from nine sports across 13 conferences. The women will participate in a four-month long program designed to help the athletes increase their earning potential on Facebook and Instagram.









### Meta adds more women athletes to NIL program

9.7.2022







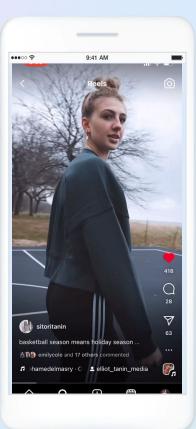


Meta unveiled its second NIL Empower class, giving 30 female student-athletes from across nine conferences the "opportunity to increase their NIL value on Facebook and Instagram." Each athlete "will be associated with a brand" as part of the deal; Meta has "already signed five athletes to a partnership with the meal-planning company Eat to Perform." The program gives the athletes access to "educational sessions with Meta and NIL experts," plus a "career development workshop" hosted by former WNBAer Alana Beard. Athletes also will be "assigned an NIL mentor." The first iteration of the initiative launched last fall. No terms of Meta's contract were disclosed (ON3.com, 9/7).

Also in the NIL space: ASAP, the on-demand delivery brand for Waitr Holdings, announced a

## **Brand Partnerships**





### NIL Empower 2.0 x Champs Sports

- Partnered with Champs Sports to offer paid branded content & in-kind opportunities to all 30 athletes in the program
- The campaign centered around Champs Sports Holiday Season campaign.
- Athletes received products and compensation for content creation and social media posts.
- Champs worked with Opendorse for campaign management
- Meta provided talent introductions & content consultation to athletes

In total, 45 posts were published and reached an aggregate audience of 6.9M+, reaching an audience 15X larger than the 461K+ total followers the athletes participating had.

## **In-Person Touchpoints**



## NIL Empower 2.0 x NIL Summit

- NIL Empower 2.0 took home the award for "Best Group Campaign" at the NIL Summit beating out Reeses, Taco Bell and Bumble for the industry honor
- Featured members of the cohort on stage for a panel at the NIL Summit in front of 300 student-athletes, brands and industry professionals
- Hosted off-site social activation with cohort members, creators & athletes where we got to celebrate, collaborate & create content together



Shelomi Sanders
Colorado
Women's Basketball
@shelomisanders | 246K



Kaila Novak UCLA Women's Soccer @kailanovak | 211K



Audrey Nourse
USC
Beach Volleyball
@beachvolleyballtwins | 140K



Nicole Nourse
USC
Beach Volleyball
@beachvolleyballtwins | 140K



Jessica Gardner Nebraska Track & Field <u>@jessicagardnaa</u> | 126K



Paige Shy Youngstown State Women's Basketball @pshyhoops | 68K



Savannah Schoenherr LSU Gymnastics @sav.fs | 61K



Amiah Simmons
Alabama A&M
Women's Basketball
@amiahsimmonss | 57K



Jayda Curry Louisville Women's Basketball @jaydacurryy | 54K



Olivia Taylor
Ohio State
Dance Team
@oliviamarietaylor | 49K



Michaela Edenfield
Florida State
Softball
@mie51 | 37K



Okikiola Iriafen Stanford Women's Basketball @kikiiriafen | 21K



Paris Clark
Virginia
Women's Basketball
@pariss.22 | 21K



Sabrina Oostburg
Belmont
Track & Field
@sabrina10\_fit | 21K



Dominique Onu USC Women's Basketball @dominiqueonu | 14K



Kami Kortokrax Ohio State Softball @kami.kortokrax | 12K



Annabell Fuller
Florida
Golf
@annabellfuller | 12K



Sopfia Groth
Auburn
Gymnastics
@sopfia\_groth | 12K



Jaida Patrick Miami Women's Basketball @jaida.monique | 10K



Kennedy Todd-Williams
Ole Miss
Women's Basketball
@kentoddy | 8K



Simone Jackson
USC
Women's Soccer
@simonejackson.80 | 5K



Charlotte Augenstein
Georgia
Track & Field
<a href="mailto:occupace">occupation</a>



Bailey Ortega Iowa Volleyball <u>@baileyortega</u> | 5K



Emoni Bush
Washington
Volleyball
@emoni.marie | 4K



Christine Wang
USC
Golf
Thechrisitinewang | 4K



Paige McCormick
Louisville
Swimming

paige.mccormick | 2.5K



Bailey Moody
Alabama
Wheelchair Basketball
<a href="mailto:atherealbaileymoody">atherealbaileymoody</a> | 2.2K



Ara Cowper
Indiana
Rowing
@aracowper | 2.1K



Sydney Moore Cornell Volleyball @ssydney.mmoore | 2K



Kristen Martin Grace College Tennis <u>@ kierstenmartin</u> | 1.5K <sup>11</sup>

# 1:1 Support



Sam Green NIL Coach



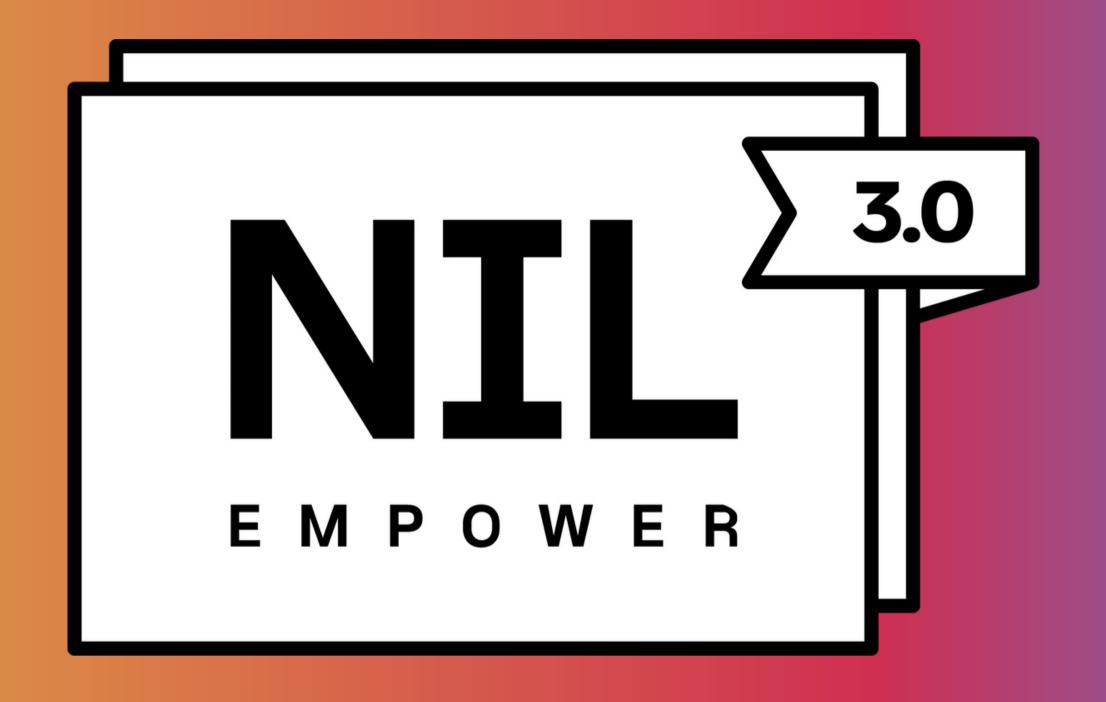
Kirby Porter NIL Coach



Chloe Pavlech NIL Coach



Corinne Milien
Career Coach





# Timline





2023 Dates	Activity	Newsletter Content
Sept 6	Program Kick Off (Meta)	WRK Intro and Overview
Week 2-4	Career Assessment and Game Plan Prerequisites (WRK)	WRK Video Assessment Schedule office hours with WRK Advisors
Oct 5	Reels Masterclass (Meta)	Reminders from WRK to complete prerequisites
Weeks 6 - 8	Game Plan courses (WRK)	Assigned courses based on cohort Intro to capstone
Nov 1	Using Data to inform Social Strategy + Threads (Meta)	
Week 10 - 12	Game Plans courses / All-Star Break (WRK)	Reminders from WRK on assigned courses Capstone reminder
Nov 29	Brand Partnerships 101 (Meta)	
Weeks 14 - 15	Elective Workshops (WRK)	Dates of workshops Capstone reminder Schedule office hours with WRK Advisors
Dec 13	Closing Session (WRK)	Capstone Presentation

# Program Outline





WRK Assests



Core Resources



Real-World Experiences

- Development Plan
- LinkedIn Headshot
- Athlete Interest Inventory Assessment
- Weekly Prompts and Challenges
- Your Athletic Identity in the Workplace
- Framing Your Athletic Experience
- Life After Sport
- Using LinkedIn to Enhance the Transition
- Information Interviews and Job Shadowing
- Event Networking and Elective Workshops
- Microinternship
- Internships/Early Career Opportunities

# Cohort Breakdown





CAREER DEVELOPMENT PARTNER

# Discover

- For student-athletes
   with <1 job/internship
   experience and no clear
   career path.</li>
- Assigned Courses:
   Securing and Making the
   Most of the Internship,
   Writing a Cover Letter,
   Building a Strong Resume
   and LinkedIn Profile,
   Email Etiquette, What is
   Networking?

# Build

- 1 to 3 internships/job experience
- Assigned Courses: Steps
  to Getting a Job,
  Evaluating & Negotiating
  Job Opportunities,
  Building a Strong Resume
  and LinkedIn Profile,
  Writing a Cover Letter,
  Crafting an Elevator Pitch,
  Securing and Making the
  Most of the Internship

# Activate

- Job ready postgraduation
- Assigned Courses: The
   Job Interview: Prep For
   Success, Value of a
   Mentor, Time
   Management,
   Communication Skills 1:
   Presenting Yourself,
   Communication Skills 2:
   Organizing Your Content,
   Goal Oriented Networking

# Resources









# WRK Advisors

Personalized guidance from experienced career coaches and industry leaders to support career exploration and development journey.



# Game Plan

A comprehensive career development platform, offering resources, tools, and insights tailored to student-athletes' unique needs.



# LinkedIn Showcase

A dedicated page to showcase participants, connect with industry professionals, share experiences for meaningful networking.

# Interested in providing an employer opportunity. visit letsdowrk.com/empower



Interested in providing NIL Opportunities? Contact beccag@meta.com.